# Ecosystem Service Markets & Incentives: a USDA overview

Jonas Epstein, USDA Forest Service on behalf of the Office of Env'l Markets

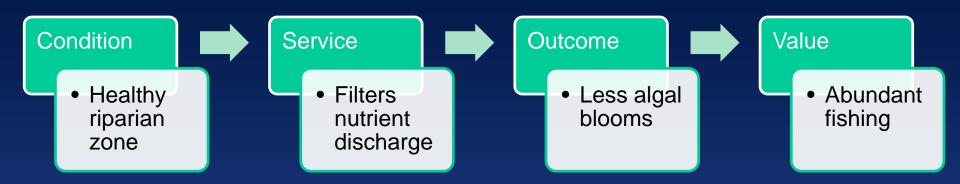
#### What are ecosystem services?



First explicitly recognized in 2005
Millennium Ecosystem
Assessment as the ecological contributions (direct and indirect) to human well-being

"Nature's Benefits"

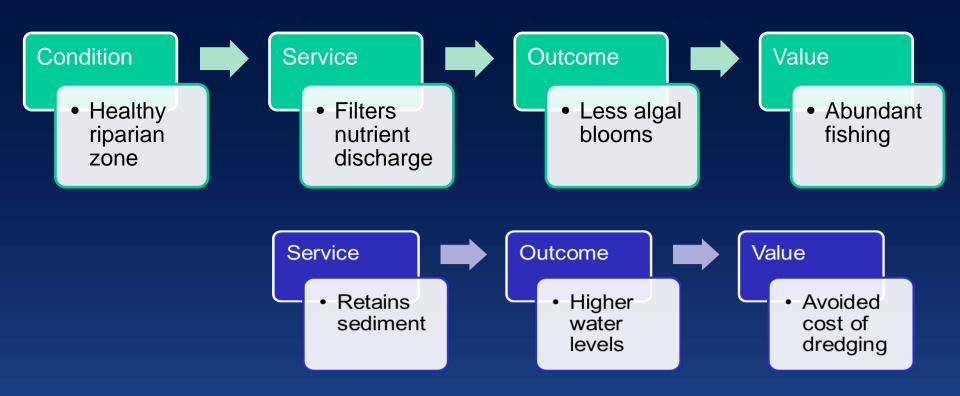
### A quick example...





USDA

### A quick example...







# Why Markets?













### Markets for Ecosystem Services

- Transparent
- Science-based
- User-friendly
- Meaningful
- Appropriate
- Consistent
- Accepted
- Meet Regulatory Criteria
- Demonstrate Value



**USDA** 



#### Simple

Philanthropy (individual, foundation, corporate)

Public Funding

**Bargain Sales** 

Seller Financing

Transfer Fees

Conservation Buyer

#### Moderate

Business Partnerships (e.g. breweries & surcharges)

Conservation Development

Borrowing Money (from individual, conservation lender, foundation, or bank)

#### Difficult

**Ballot Measures** 

Natural Resource Damage Payments

Impact Investing

Ecosystem Service Markets (carbon, wetlands, habitat)

Mitigation Banking

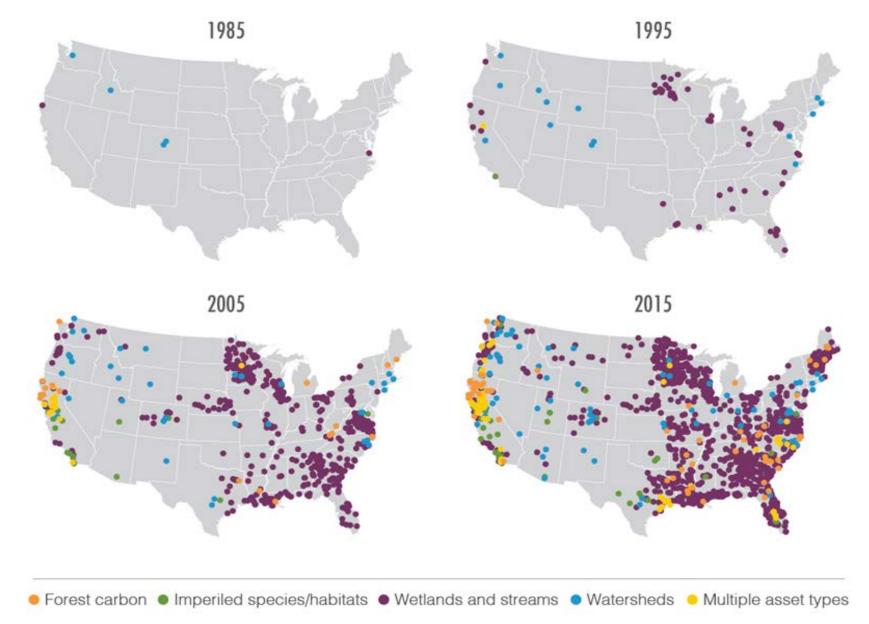
Water Utility Payments

Tax Incentives (e.g. NMTX)



Complexity / Time & Resource Investment -

#### U.S. Market Growth 1985 - 2015





### U.S. Environmental Market Activity

| Sector                    | Estimated Volume | Year   |  |  |  |  |  |
|---------------------------|------------------|--------|--|--|--|--|--|
| Wetlands                  |                  |        |  |  |  |  |  |
| Banks                     | \$3.50 billion   | (2016) |  |  |  |  |  |
| In-Lieu Fees              | \$0.04 billion   | (2015) |  |  |  |  |  |
| Species and Habitat       | \$0.35 billion   | (2016) |  |  |  |  |  |
| Carbon and Greenhouse Gas |                  |        |  |  |  |  |  |
| Voluntary                 | \$0.05 billion   | (2015) |  |  |  |  |  |
| CA Regulatory             | \$0.06 billion   | (2015) |  |  |  |  |  |
| Water Quality             |                  |        |  |  |  |  |  |
| Trading                   | \$0.03 billion   | (2015) |  |  |  |  |  |
| PWS                       | \$0.07 billion   | (2015) |  |  |  |  |  |
| Water Quantity            |                  |        |  |  |  |  |  |
| In-stream buybacks        | \$0.05 billion   | (2015) |  |  |  |  |  |



#### Role of Government

- Develop policy to meet public needs
- Provide flexibility in regulatory structures
- Improve transparency
- Reduce perceived risk and uncertainty
  - Support development of tools and resources
- Support innovation
  - Pilot projects and demonstrations
  - Provide funding



### Why is USDA involved?

- Consistent with mission and existing authorities
- In the 2008 Farm Bill, Congress instructed USDA to establish uniform guidelines for science-based methods to measure ecosystem services benefits ... and facilitate the participation of farmers, ranchers, and forest landowners in emerging ecosystem services markets.



# "USDA asserts no direct or indirect interest in credits generated with Farm Bill funds."

- (a) However, USDA retains the authority to ensure that Farm Bill program purposes are met. In addition, any requirements or standards of an environmental market in which a participant simultaneously enrolls to receive environmental credits must be compatible with the purposes and requirements of the USDA program contract.
- (b) The participant must meet all operation and maintenance (O&M) requirements for program-funded activities
- (c) Participants may not use program funds to implement conservation practices and activities that the participant is required to establish as a result of a court order.



# USDA investments in Agroforestry\* (FY2011-2012)

| Technical    | and  | financial   | assistance   | (FSA    | NRCS)                                   |
|--------------|------|-------------|--------------|---------|---|
| - ICCIIIICGI | ulla | IIIIaiiciai | assistance , | (1 3/ 1 | , |

\$318 million

- 99% riparian buffers and windbreaks
- 1% alley cropping, multi-story cropping/ forest farming, and silvopasture

Research, Education, Extension (ARS, FS, NIFA)

\$ 11 million

Technology Transfer, Training/Workshops, Outreach (FS)

5 7 million

Marketing, Rural Development (AMS, RD)

1 million

<sup>\*</sup> The last USDA Agroforestry financial cross-cut was conducted in 2013 with FY 2011-2012 data.



# FSA and NRCS Practices to Support Agroforestry

#### Conservation Security Program (CSP) Conservation Practices

- CP5 Field Windbreak
- CP16 Shelterbelt
- CP17 Living Snow Fences
- CP22 Riparian Buffer
- CP31 Bottomland Timber Establishment on Wetlands

# Environmental Quality Incentives Program (EQIP) Technical Standards

- Alley Cropping (311)
- Multi-Story Cropping (379)
- Riparian Forest Buffers (391)
- Silvopasture estmt. (381)
- Windbreak/Shelterbelt Establishment (380)
- Windbreak/Shelterbelt Restoration (650)



# Market-based Approaches Will Not Work Everywhere

#### Markets work where:

- There is a strong "driver" (regulatory or financial)
- Participants have different abatement costs
- Uncertainty can be reduced
- Stakeholders and administrators work together to design and implement trading programs



#### Common Reasons Markets Fail

- Inadequate drivers / missing incentives
- Uncertainty about rules, liability, performance
- Legal and regulatory obstacles
- Market design flaws
  - High trading ratios
  - High transaction costs
  - High baseline requirements
- Unrealistic expectations



United States Department of Agriculture

## Opportunities for Growth

- Public-Private Partnerships
  - Conservation Finance
  - Payment for Performance
  - Payments for Ecosystem Services
- Government purchase/sale of credits
  - Conservation Program Payments
  - Offsets



#### THANK YOU

Jonas Epstein, ORISE Economic
 Research Fellow, USDA Forest Service

jonaskepstein@fs.fed.us; 202-649-1708